



CITY OF DURHAM | NORTH CAROLINA

**Date:** August 2, 2011

**To:** Thomas J. Bonfield, City Manager

**Through:** Wanda S. Page, Deputy City Manager

**From:** David Boyd, Finance Director  
Joseph W. Clark, Financial Operations Manager

**Subject:** Bid Report – July 2011

**Recommendation**

To receive a report and to record into the minutes bids which were acted upon by the City Manager during the month of July 2011.

Apparatus, Supplies, Materials, Equipment, Construction and Repair Work:

**1. Bid: Roll-Up Door Shutters**

**Purpose of Bid:** To provide nine (9) new rolling doors shutters for the Durham Athletic Park

**Comments:** Nine (9) doors @ \$1,366.11 each

**Opened:** July 5, 2011

<b>Bidders:</b>	Dougherty Equipment Co.	* \$12,295.00
	Greensboro, NC	
	Overhead Door Co.	\$13,614.00
	Raleigh, NC	

\*Awarded based on: ☒ Low Bid ☐ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	312		# Black Males	8	3%
Total # Females	58	19%	# White Males	243	77%
Total # Males	254	81%	# Other Males	3	1%
			# Black Females	2	1%
			# White Females	55	17%
			# Other Females	1	1%

**2. Bid: Pipe Patch Repair Kits**

Purpose of Bid: To provide Water & Sewer with a non-digging trenchless spot repair kit for water and sewer pipes.

Comments: 60 kits @ \$411.60

Opened: July 5, 2011

Bidders:	Ultratech Water Resources, Inc.	* \$24,696.00
	Shelby, NC	
	Buchanan Sales, LLC	\$25,200.00
	Kennesaw, GA	

\*Awarded based on: ☒ Low Bid ☐ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	3		# Black Males	0	6%
Total # Females	1	33%	# White Males	2	67%
Total # Males	2	67%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	1	33%
			# Other Females	0	0%

**3. Bid: Estimated Annual Requirements for Ammonium Hydroxide**

Purpose of Bid: To provide Water Management with its annual requirements for Ammonium Hydroxide. This chemical is used in the drinking water process.

Comments: Bids were sent to several bidders and only one response was received. 24,000 gallons @ .9500/gallon

Opened: June 23, 2011

Bidders: Brenntag SE \* \$22,800.00  
Durham, NC

\*Awarded based on:        Low Bid   X   Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	117		# Black Males	43	38%
Total # Females	33	26%	# White Males	38	35%
Total # Males	90	74%	# Other Males	2	1%
			# Black Females	3	3%
			# White Females	30	23%
			# Other Females	0	0%

4. **Bid:** **Estimated Annual Requirements for Liquid Corrosion Inhibitor**

Purpose of Bid: To provide Water Management with its annual requirements for Liquid Corrosion Inhibitor. This chemical is used in the water treatment process to help provide corrosion control.

Comments: 300 tons @ \$577.77/ton

Opened: June 23, 2011

Bidders:	Shannon Chemical	* \$173,331.00
	Malvern, PA	
	Carus Corporation	\$176,400.00
	Peru, IL	
	Brenntag SE	\$246,000.00
	Durham, NC	

\*Awarded based on:   X   Low Bid        Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	14		# Black Males	0	0%
Total # Females	4	30%	# White Males	9	60%
Total # Males	10	70%	# Other Males	1	10%
			# Black Females	1	10%
			# White Females	3	20%
			# Other Females	0	0%

5. **Bid:** **Estimated Annual Requirements for Hydrofluosilicic Acid  
HFS 23%**

Purpose of Bid: To provide the Water Management Department with its estimated annual requirements for Hydrofluosilicic Acid. This is the final chemical added to the drinking water for the prevention of tooth decay.

Comments: 400 tons @ \$497.50 per ton

Opened: June 23, 2011

Bidders:	Pencco, Inc.	* \$199,000.00
	San Felipe, TX	
	Key Chemical	\$201,992.00
	Waxhaw, NC	
	Univar USA	\$205,000.00
	Jamestown, NC	
	Brenntag SE	\$211,200.00
	Durham, NC	
	Mosaic Chemical	\$253,200.00
	Lithia, FL	

\*Awarded based on: ☒ Low Bid ☐ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	40		# Black Males	0	0%
Total # Females	5	15%	# White Males	28	55%
Total # Males	35	85%	# Other Males	7	30%
			# Black Females	0	0%
			# White Females	4	10%
			# Other Females	1	5%

6. **Bid:** **Dectron Condenser Replacement Unit**

Purpose of Bid: To replace condenser unit at Campus Hills

Comments:

Opened: June 30, 2011

Bidders:	Comfort Engineers, Inc. Durham, NC	* \$15,878.00
	Warren Hay Mechanical Contractors Hillsborough, NC	\$16,808.39
	Southern Piping Company Raleigh, NC	\$23,882.00

\*Awarded based on:   X   Low Bid        Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	133		# Black Males	22	17%
Total # Females	12	09%	# White Males	94	70%
Total # Males	121	91%	# Other Males	5	04%
			# Black Females	0	0%
			# White Females	12	09%
			# Other Females	0	0%

**7. Bid: HazMat Suits and Accessories**

Purpose of Bid: To provide additional suits and accessories for protection from biological and radiological threats for the Police Department.

Comments: 60 suits @ \$257.96

Opened: June 30, 2011

Bidders:	AramSCO, Inc. Paulsboro, NJ	* \$15,477.00
	National Safety of VA, Inc. Ashland, VA	\$15,930.00
	Dawson Associates, Inc. Lawrenceville, GA	\$16,860.00

\*Awarded based on:   X   Low Bid        Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	226		# Black Males	10	4%
Total # Females	84	37%	# White Males	111	49%
Total # Males	142	63%	# Other Males	20	9%
			# Black Females	2	1%
			# White Females	66	29%
			# Other Females	16	8%

8. **Bid:** **Speer Gold Dot Ammunition**

Purpose of Bid: To purchase ammunition for the Police Department

Comments: This ammunition is for the upcoming Police Academy and In-Service qualification training for the department. Lawmen's is the sole NC distributor and State Contract vendor for this brand of ammunition. Speer manufactures ammunition for Law Enforcement agencies only. State Contract No. 680A

Opened: July 14, 2011

Bidders: Lawmen's Safety Supply, Inc. \* \$108,485.00  
Raleigh, NC

\*Awarded based on: ☐ Low Bid ☒ Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	26		# Black Males	1	4%
Total # Females	13	50%	# White Males	12	46%
Total # Males	13	50%	# Other Males	0	0%
			# Black Females	0	0%
			# White Females	13	50%
			# Other Females	0	0%

9. **Bid:** **Lighting for Fire and Police Equipment**

Purpose of Bid: To provide lights, fuses and lighting equipment for Police and Fire vehicles.

Comments:

Opened: July 19, 2011

Bidders:	FastTrack	* \$14,191.60
	Durham, NC	
	Dana Safety Supply	\$22,453.20
	Greensboro, NC	

\*Awarded based on: ☒ Low Bid    Other (See Comments)

WORKFORCE STATISTICS  
CORPORATION STATISTICS

Total Workforce	1		# Black Males	0	0%
Total # Females	0	0%	# White Males	0	100%
Total # Males	1	100%	# Other Males	1	0%
			# Black Females	0	0%
			# White Females	0	0%
			# Other Females	0	0%

The SDBE Data Base was used in the solicitation of bids for these items.

Sufficient funds were available at the time of the award. The Administration recommends acceptance of the above bids denoted by an asterisk (\*).